BUSINESS & LABOR

EXHIBIT NO	9
DATE	2-6-09
BILL NO.	SB 122

Comparison between Present Mortgage Broker Law and Senate Bill 122

- 1. Brick and Mortar Requirement
- 2. Call Report under Mortgage
- 3. Continuing Education
- 4. Criminal Background Check
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1. Brick and Mortar Requirement under Mortgage Broker Act and SB122

Present Law	SB 122	Comment
In-state office with	SB 122 does not require a	The Banking Division has
designated manager	physical office in Montana.	had concerns that a brick
required, 32-9-121 and 32-		and mortar requirement
9-122, MCA		under present law is not
		constitutional.

2. Call Report under Mortgage Broker Act and SB122

Present Law	SB 122	Comment
Not required under present	SB 122 requires mortgage	Federal law set forth within
law.	brokers to submit a	the SAFE Act requires the
	mortgage call report that	submission of mortgage call
*	reports its financial	reports.
	condition, New Section 27.	

3. Continuing Education under Mortgage Broker Act and SB122

Present Law	SB 122	Comment
12 hours annually, 32-9-	8 hours annually, New	The minimum set forth by
118, MCA. Courses are	Section 24. Courses to be	the SAFE Act is 8 hours
approved by the Banking	approved by the NMLS.	annually. SB 122 does not
Division.		go beyond the federal
		minimum.

4. Criminal Background Check under Mortgage Broker Act and SB122

Present Law	SB 122	Comment
Criminal fingerprint	Criminal fingerprint	Under present law the
background check through	background check through	criminal background check
DOJ (state and FBI	NMLS (state and FBI	is required with the initial
processed) required for all	processed) will be required	license application. The
individual licensees, 32-9-	for both individual licensees	SAFE Act requires that all
115 and 32-9-116, MCA	as well as the principals of	loan originator applications
	the business entities, New	submitted through the
	Section 17	NMLS include another
		fingerprint card submission
		for the background check.
		This will require current
		individual licensees to be
		subject to this background
		check that is required by the
		SAFE Act.

5. Enforcement Authority under Mortgage Broker Act and SB122

Present Law	SB 122	Comment
The Banking Division has	The Banking Division has	The enforcement authority
the authority to revoke,	the authority to deny,	under SB 122 is similar to
suspend, deny, and reinstate	suspend, revoke, condition	what exists under present
licenses, issue cease and	or decline to renew a	law.
desist orders, injunctions,	license; order restitution,	
impose civil penalties, order	impose civil penalties, issue	
restitution, seek temporary	orders and directives, issue	
restraining orders, 32-9-	cease and desist orders,	
126, 32-9-130, 32-9-132,	seek temporary restraining	
32-9-133 and 32-9-141,	orders, order affirmative	
MCA.	action. New Section 41.	
The Banking Division can	The Banking Division can	
refer a matter for criminal	refer a matter for criminal	
prosecution. Practicing	prosecution. There is a new	·
without a license is a	crime of mortgage fraud	·
misdemeanor.	which is a misdemeanor for	
	first offense and a felony	
	thereafter. New Section 43	
	and 44.	

6. Examination/Investigation Authority under Mortgage Broker Act and SB122

Present Law	SB 122	Comment
The Banking Division has	The Banking Division has	The examination or
the authority to examine or	the authority to examine or	investigation authority
investigate a mortgage	investigate a mortgage	under SB 122 is similar to
broker at any time, 32-9-	broker or unlicensed	what exists under present
130 and 32-9-141 and the	individual at any time, New	law.
authority to investigate an	Section 36.	
unlicensed individual at any		
time, 32-9-141, MCA.		

7. Examination Fees under Mortgage Broker Act and SB122

Present Law	SB 122	Comment
\$300 per examiner, per day, 32-9-130, MCA	The examination fees must be commensurate with the actual cost of the examination, New Section 36.	The Banking Division would intend to charge licensees for the actual cost for the examination. Presently the Banking Division is unable to include its travel costs in

the examination fee. Travel costs include lodging, transportation and per diem. In FY 2008 the mortgage broker program operated at a deficit of \$180,000. The Banking Division is self funded through its licensing, supervisory and examination fees. The	
examination fees. The	
Banking Division does not	
receive any general fund	
money.]

8. Exemptions under Mortgage Broker Act and SB122

Present Law	SB 122	Comment
Exemptions include	Exemptions are similar to	SB 122 contains the
Montana state chartered	present law, but include any	language contained within
bank and credit unions,	bank, savings bank or credit	the CSBS model legislation.
national bank, federal	union, New Section 9. Also	This language is required by
savings banks and federal	includes exemptions for	the SAFE act.
credit unions, 32-9-104,	those who negotiate	
MCA. This also includes	mortgage on behalf of	
wholly owned subsidiaries	immediate family members	
and employees of these	and those who negotiate the	
financial institutions and	mortgage on the sale of	
their subsidiaries.	their own residence and	
	attorneys who are acting on	
	behalf of clients and not	
	compensated by a mortgage	
	lender, broker or loan	
	originator.	

9. Experience Requirements under Mortgage Broker Act and SB122

Present Law	SB 122	Comment
Individual mortgage	Designated manager require	The requirements of SB 122
brokers/designated	3 years of experience and	are identical to what exists
managers require 3 years of experience and loan	mortgage loan originators require 6 months of	under present law.
originator require 6 months of experience, 32-9-109,	experience, New Section 10 and 18.	
MCA.		

10. Licensing Fees under Mortgage Broker Act and SB122

Present Law	SB 122	Comment
\$500 for mortgage broker	The licensing fees may be	The Banking Division
entities, mortgage broker sole proprietors and	established by the Banking Division through	intends to maintain the licensing fees at the current
individual mortgage	administrative rule making,	level set forth under present
brokers; \$400 for loan	New Section 8	law.
originators, 32-9-117, MCA	·	
and ARM 2.59.1704		

11. License Types under Mortgage Broker Act and SB122

Present Law	SB 122	Comment
Mortgage Broker Business Entity, Mortgage Broker Sole Proprietor, Individual Mortgage Broker and Loan Originator, 32-9-115 and 32-9-116, MCA	Mortgage Broker (Entity), Mortgage Broker Branch and Mortgage Loan Originator, New Section 9	Individual mortgage brokers under present law are classified as mortgage loan originators under SB 122. SB 122 requires the licensing of branch offices. Branch offices are only registered under present
		law.

12. Licensing Expiration Dates under Mortgage Broker Act and SB122

Present Law	SB 122	Comment
Expire annually on June	Expire annually on	The change in the annual
30th, 32-9-117, MCA	December 31st, New	expiration date of the
	Section 23	licenses is required by the
		SAFE Act.

13. Record Keeping Requirements under Mortgage Broker Act and SB122

Present Law	SB 122	Comment
Must maintain mortgage files and trust account records for a minimum of five years from the date of last activity, 32-9-121, MCA.	Must maintain records for a minimum of five years from the date of last activity, New Section 31. Also includes copies of certain advertisements.	The requirements of SB 122 are similar to what exists under present law.

14. Rule Making Authority under Mortgage Broker Act and SB122

Present Mortgage Broker	SB 122	Comment
Law		
Present law provides the	SB 122 provides the	Because the SAFE act
Banking Division authority	Banking Division authority	requires all states to use
to adopt rules pertaining to	to adopt rules in the areas	NMLS&R, rulemaking
license revocation or	of: licensing and regulation	authority is necessary to go
suspension; investigation of	of persons covered under	from current licensing
applicants, licensees, and	SB 122; to implement SB	forms and procedures to
unlicensed persons; holding	122 generally; exemption	those required by NMLS&
contested case hearings	procedure; outlining	R. In several areas, the
pursuant to the Montana	requirements for licensure;	requirements of the SAFE
Administrative Procedure	licensing fees to apply for	act will be fleshed out by
Act and issuing cease and	and renew licenses through	administrative rule.
desist orders, orders of	the National Mortgage	
restitution, and orders for	Licensing System (NMLS);	
the recovery of	setting renewal or reporting	
administrative costs;	dates; amending or	
prescribing forms for	surrendering a license; other	
applications; developing or	activity necessary for	
approving tests to be given	participation in the NMLS;	
as a prerequisite for	complaint procedure;	
licensure; approval of	equivalent work	
programs for continuing	experience; for an entity to	
education; and establishing	retain a new designated	
fees for testing, continuing	manager; notifications	
education programs, and	required and the timeframe	
license renewals, equivalent	for notification; and	
work experience, filing of	the form and content of	
complaints by members of	license applications, form	
the public	and amount of surety bonds;	
	reinstatement of expired	
	licenses consistent with	
	NMLS standards; the form,	
	content, and filing	
	requirements for mortgage	
	call reports; penalty for	* * * * * * * * * * * * * * * * * * *
	failure to file the report;	
	disclosure requirements for	
·	brokers; requirements for	·
	agreements; federal laws	
	that are applicable to	
	brokers; trust fund rules;	
	costs of investigation or	·
	examination; the meaning	

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15. Submission of Application under Mortgage Broker Act and SB122

Present Law	SB 122	Comment
All initial and renewal license applications are submitted online through the Banking Division's electronic application process, 32-9-115 and 116, MCA.	All applications must be submitted through the National Mortgage Licensing System (NMLS), New Section 17.	Federal law set forth within the SAFE Act requires that all applications be submitted through the National Mortgage Licensing System (NMLS).

16. Surety Bond under Mortgage Broker Act and SB122

Present Law	SB 122	Comment
Each mortgage broker entity and sole proprietor must maintain a \$25,000 surety bond or irrevocable letter of credit for each office or branch location that it used to conduct its business, 32-9-123, MCA.	SB 122 requires that each mortgage loan originator be covered by a surety bond. The mortgage loan originator's employing mortgage broker's bond may be used in lieu of the mortgage loan originator's bond, New Section 15. The amount of the bond will be set by rule and based upon dollar amount of loans originated.	The present law and SB 122 both require a surety bond. The SAFE act requires the amount of the bond be tied to the dollar amount of loans originated. That may be more equitable than present law given the slowdown in the mortgage market.

17. Testing under Mortgage Broker Act and SB122

Present Law	SB 122	Comment
A test is required for all individual applicants, 32-9-110, MCA. The test providers are approved by the banking Division.	Twenty hours of pre- licensing education and a test is required for all individual licensees and applicants, New Section 16. The test provider is	Under present law a test is required with the initial license application. A grandfathering provision for the testing requirement was repealed in 2007. Federal

approved by the NMLS.	law set forth within the SAFE Act mandates this requirement. It will apply both new license applicants and existing licensees.
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18. Trust Account under Mortgage Broker Act and SB122

Present Law	SB 122	Comment The requirements of SB 122
of a trust account for the	trust account for funds	are similar to what exists under present law.